

Curriculum Vitae

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TEACHING/RESEARCH FIELDS

Regional Economics, Public Finance, Urban Economics, Labor Economics

ACADEMIC DEGREES

Ph.D., M.S. in Economics, University of Wisconsin-Madison, 1982
B.A., Yale University, Major—Political Philosophy, 1975

POSITIONS

- 1989– Senior Economist, W. E. Upjohn Institute for Employment Research
- 1982–89 Assistant Professor of Economics, Department of Economics and Business Administration, Vanderbilt University
- 1975–78 Legislative Assistant for housing and urban policy to U.S. Senator Donald W. Riegle, Jr.

BOOKS

[*Making Sense of Incentives: Taming Business Incentives to Promote Prosperity.*](#)
Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2019

[*From Preschool to Prosperity: The Economic Payoff to Early Childhood Education*](#)

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2014.

[*Investing in Kids: Early Childhood Programs and Local Economic Development.*](#)
Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011.

See also <http://investinginkids.net/> a blog that promotes the book and discusses issues related to early childhood programs and local economic development.

[*A Future of Good Jobs?: America's Challenge in the Global Economy.*](#)

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2008 (co-editor with Susan Houseman).

[*Jobs for the Poor: Can Labor Demand Policies Help?*](#)

New York: Russell Sage Foundation, Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2001.

(Named among "Noteworthy Books in Industrial Relations and Labor Economics, 2001" by Industrial Relations Section, Princeton University.)

[Who Benefits From State and Local Economic Development Policies?](#)

Kalamazoo, MI: W. E. Upjohn Institute for Employment Research, 1991.

CHAPTERS IN BOOKS

[“Labor-Demand-Side Economic Development Incentives and Urban Opportunity.”](#)

In *Building Shared Prosperity in America’s Communities*, edited by Susan Wachter and Lei Ding. Philadelphia, PA: University of Pennsylvania Press, 2016.

[“Measuring Manufacturing: How the Computer and Semiconductor Industries Affect the Numbers and Perceptions.”](#) (with Susan N. Houseman and Timothy J. Sturgeon)

In *Measuring Globalization: Better Trade Statistics for Better Policy – Volume I. Biases to Price, Output, and Productivity Statistics from Trade*, edited by Susan N. Houseman and Michael Mandel. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2015, pp. 151–194.

[“Early Childhood Programs as an Economic Development Tool: Investing Early to Prepare the Future Workforce.”](#)

In *Preparing Wisconsin’s Youth for Success in the Workforce*, edited by Olivia Little, Stephanie Eddy, and Karen Bogenschneider. Madison, WI: Wisconsin Family Impact Seminars, 2013, pp. 27–42. Full report, accompanying Powerpoint presentation, YouTube video and MP3 audio files available at <http://www.familyimpactseminars.org/index.asp?p=1&page=seminar&seminarid=232&siteid=50>

[“The Short-Term Effects of the Kalamazoo Promise Scholarship on Student Outcomes.”](#)

In *New Analyses of Worker Well-Being, Research in Labor Economics*, Vol. 38, edited by Solomon W. Polachek and Konstantinos Tatsiramos. Bingley, UK: Emerald Group Publishing Limited, 2013, pp. 37–76 (with Marta Lachowska). Also issued as Upjohn Institute Working Paper No. 12-186 [see Working Paper section].

[“The Roles of Tax Incentives and Other Business Incentives in Local Economic Development.”](#)

In *The Oxford Handbook of Urban Economics and Planning*, edited by Nancy Brooks, Kieran Donaghy, and Gerrit-Jan Knaap. New York, NY: Oxford University Press, 2012, pp. 634–654.

[“Recent Advances in Performance Measurement of Federal Workforce Development Programs.”](#) (with Randall W. Eberts and Wei-Jang Huang)

In *The Workforce Investment Act: Implementation Experiences and Evaluation Findings* edited by Douglas J. Besharov and Phoebe H. Cottingham. Kalamazoo, MI: Upjohn Institute for Employment Research, 2011, pp. 233–275.

[“Who Benefits? Distributional Effects of Early Childhood Programs and Business Incentives, and Their Implications for Policy.”](#)

In *Investing in Kids: Early Childhood Programs and Local Economic Development*. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 219–266. Also issued as Upjohn Institute Working Paper No. 09-151 [see Working Paper section], and National Poverty Center working paper no. 09-13.

[“Bringing the Future into the Present: How Policymakers Should Deal with the Delayed Benefits of Early Childhood Programs.”](#)

In *Investing in Kids: Early Childhood Programs and Local Economic Development*. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 175–217.

[“The National Perspective: How Local Business Incentives and Early Childhood Programs Affect the National Economy.”](#)

In *Investing in Kids: Early Childhood Programs and Local Economic Development*. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 283–314.

[“Introduction \[to Investing in Kids\].”](#)

In *Investing in Kids: Early Childhood Programs and Local Economic Development*. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2011, pp. 1–12.

[“What Works in State Economic Development?”](#)

In *Growing the State Economy: Evidence-Based Policy Options*, 1st ed., edited by Stephanie Eddy and Karen Bogenschneider. Madison, WI: University of Wisconsin, 2009, pp. 15–29.

[“Introduction and Overview.”](#)

In *A Future of Good Jobs?: America’s Challenge in the Global Economy*, edited by Timothy J. Bartik and Susan Houseman. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2008, pp. 1–16.

[“Eds & Meds and Metropolitan Economic Development.”](#)

In *Urban and Regional Policy and Its Effects*, edited by Howard Wial, Hal Wolman, and Margery Turner. Washington, DC, Brookings Institution, 2008, pp. 21–59 (with George Erickcek).

[“Evaluating the Benefits of Non-Marginal Reductions in Pollution Using Information on Defensive Expenditure.”](#)

In *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling. Burlington, VT: Ashgate Publishing, Ltd., 2008, pp. 459–475. First published in *Journal of Environmental Economics and Management* 15(1) (March 1988): 111–127 [see Journal Article section].

[“Measuring the Benefits of Amenity Improvements in Hedonic Price Models.”](#)

In *Applied Welfare Economics*, edited by Richard E. Just, Darrell L. Hueth, and Andrew Schmitz. Northampton, MA: Edward Elgar Publishing, Inc., 2008, pp. 643–654. Also published in *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling, Burlington, VT: Ashgate Publishing Co., 2008, pp. 53–64. First published as a journal article in *Land Economics* 64(2) (May 1988): 172–183 [see Journal Article section].

[“Solving the Problems of Economic Development Incentives.”](#)

In *Reining in the Competition for Capital*, edited by Ann Markusen. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2007, pp. 103–140. First published in *Growth and Change* 36(2) (Spring 2005): 139–166 [see Journal Article section].

[“Urban Labor Markets.”](#)

In *A Companion to Urban Economics*, edited by Richard J. Arnott and Daniel P. McMillen. Malden, MA: Blackwell Publishing, 2006, pp. 389–403 (with Randall Eberts).

[“Evaluating the Impacts of Local Economic Development Policies on Local Economic Outcomes: What Has Been Done and What Is Doable?”](#)

In *Evaluating Local Economic and Employment Development: How to Access What Works Among Programmes and Policies*, Local Economic and Employment Development (LEED), edited by Alistair Nolan. Paris: Organization for Economic Cooperation and Development, 2004, pp. 113–142. First published as Upjohn Institute Working Paper No. 03-89 [see Working Paper section].

[“Economic Development.”](#)

In *Management Policies in Local Government Finance*, 5th ed., edited by J. Richard Aronson and Eli Schwartz. Washington, DC: International City/County Management Association, 2004, pp. 355–390.

[“The Role of Public Policy in the Skills Development of Black Workers in the 21st Century.”](#)

In *Building Skills for Black Workers: Preparing for the Future Labor Market*, edited by Cecilia A. Conrad. Washington, DC: Joint Center for Political and Economic Studies; Lanham, MD: University Press of America, 2004, pp. 127–148 (with Kevin Hollenbeck). Previously issued as Upjohn Institute Staff Working Paper No. 00-64 [see Working Paper section].

[“Economic Development Policy in Michigan.”](#)

In *Michigan at the Millennium: A Benchmark and Analysis of Its Fiscal and Economic Structure*, edited by Charles L. Ballard, Paul N. Courant, Douglas C. Drake, Ronald C. Fisher, and Elisabeth R. Gerber. East Lansing, MI: Michigan State University Press, 2003, pp. 279–297 (with Peter Eisinger and George Erickcek).

[“The Effects of Environmental Regulation on Business Location in the United States.”](#)

In *Economic Costs and Consequences of Environmental Regulation*, edited by Wayne B. Gray. England: Ashgate/Dartmouth Publishing Company, 2002, pp. 129–151. Previously issued as a journal article in *Growth and Change* 19(3) (Summer 1988): 22–24 [see Journal Article section].

[“Small Business Start-Ups in the United States: Estimates of the Effects of Characteristics of States.”](#)

In *Entrepreneurship: Critical Perspectives on Business and Management*, Vol. 1, edited by Norris F. Kreuger. London: Routledge, 2002, pp. 191–210. First published as a journal article in *Southern Economic Journal* 55(4) (April 1989): 1004–1018 [see Journal Article section].

[“Comments on ‘Targeting Job Retention Services for Welfare Recipients’ by Anu Rangarajan, Peter Schochet, and Dexter Chu.”](#)

In *Targeting Employment Services*, edited by Randall W. Eberts, Christopher J. O’Leary, and Stephen A. Wandner. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2002, pp. 269–273.

[“Displacement and Wage Effects of Welfare Reform.”](#)

In *Finding Jobs: Work and Welfare Reform*, edited by David E. Card and Rebecca M. Blank. New York: Russell Sage Foundation, 2000, pp. 72–122. Also issued as JCPR (Joint Center for Poverty Research) Working Paper 66, Northwestern University, University of Chicago, January 1999.

[“Jobs, Productivity, and Local Economic Development: What Implications Does Economic Research Have for the Role of Government?”](#)

In *Readings in Urban Economics: Issues and Public Policy*, edited by Robert W. Wassmer. Malden, MA: Blackwell Publishers, 2000, pp. 153–168. Also published in *Tax Policy in the Real World*, edited by Joel Slemrod. New York: Cambridge University Press, 1999, pp. 269–283. First published as a journal article in *National Tax Journal* 47(4) (December 1994): 847–861 [see Journal Article section].

[“The Market Failure Approach to Regional Economic Development Policy.”](#)

In *Approaches to Economic Development: Readings from Economic Development Quarterly*, edited by John P. Blair and Laura A. Reese. Thousand Oaks, CA: Sage Publications, 1999, pp. 14–24. First published as a journal article in *Economic Development Quarterly* 4(4) (November 1990): 361–370 [see Journal Article section].

[“Examining the Effect of Industry Trends and Structure on Welfare Caseloads.”](#)

In *Economic Conditions and Welfare Reform*, Sheldon H. Danziger, editor. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 1999, pp. 119–157 (with Randall W. Eberts).

[“Federal Policy Toward State and Local Economic Development in the 1990s.”](#)

In *The Millennial City: Classic Readings on U.S. Urban Policy*, R.D. Norton, series editor. *Research in Urban Economics*, Vol. 12. Stamford, CT: JAI Press, Inc., 1999, pp. 235-251.

[“Growing State Economies: How Taxes and Public Services Affect Private-Sector Performance.”](#)

In *The End of Welfare: Consequences of Federal Devolution for the Nation*, Max B. Sawicky, editor. Armonk, NY: M.E. Sharpe, 1999, pp. 95–126. Also issued as a report by the Economic Policy Institute, Washington, DC, 1996.

[“Can Economic Development Programs Be Evaluated?”](#)

In *Dilemmas of Urban Economic Development: Issues in Theory and Practice*, edited by Richard D. Bingham and Robert Mier. Thousand Oaks, CA: Sage Publications, 1997, pp. 246–290 (with Richard D. Bingham).

[“Strategies for Economic Development.”](#)

In *Management Policies in Local Government Finance*, 4th ed., edited by J. Richard Aronson and Eli Schwartz. Washington, DC: International City/County Management Association Press, 1996, pp. 287–311.

[“Taxes and Local Economic Development: What Do We Know and What Can We Know?”](#)

In *Proceedings of the Eighty-Seventh Annual Conference on Taxation* (November 13-15, 1994). Washington, DC: National Tax Association, 1994, pp. 102–106, Paper presented at the National Tax Association Conference, November 14, 1994, Sixth Concurrent Session: New Research On How Taxes Affect Economic Development.

[“Federal Policy Toward State and Local Economic Development in the 1990s.”](#)

In *Structuring Direct Aid: People Versus Places*, edited by Robert D. Ebel and R.D. Norton. *Research in Urban Economics*, Vol. 9. Stamford, CT: JAI Press, 1993, pp. 161–178. Also issued as Upjohn Institute working paper no. 93-17, and subsequently issued as an essay in *The Millennial City: Classic Readings on U.S. Urban Policy*, series edited by R.D. Norton. Stamford, CT: JAI Press, 1999, pp. 235–251.

“Urban Amenities and Public Policy”

In *Estimating Economic Values for Nature: Methods for Non-Market Valuation*, edited by V. Kerry Smith. Brookfield, VT: Edward Elgar Publishing Company, 1996, pp. 271–318. Also published in *Handbook of Regional and Urban Economics*, Vol. 2, edited by E. S. Mills. Amsterdam: Elsevier Science Publications, 1987, pp. 1027–1054.

“The Effects of Property Taxes and Other Local Public Policies on the Intrametropolitan Pattern of Business Location.”

In *Industry Location and Public Policy*, edited by Henry W. Herzog, Jr. and Alan M. Schlottmann. Knoxville, TN: University of Tennessee Press, 1991, pp. 57–80.

“Tennessee’s Economic Development: A Case Study.”

Three chapters in *The New Economic Role of American States*, edited by S. Fosler. New York: Oxford University Press, 1988, pp. 139–200 (Chapter 9, “The Emergency of an Industrial State Economy,” pp. 141–164; Chapter 10, “Recruitment and Fundamentals: A Description of Tennessee’s Economic Development Policies,” pp. 165–184; and Chapter 11, “Assessing the Past and Looking Toward the Future,” pp. 185–200).

“The Emergence of an Industrial State Economy.”

In *The New Economic Role of American States: Strategies in a Competitive World Economy*, edited by R. Scott Fosler. New York: Oxford University Press, 1988, pp. 141–164.

“Recruitment and Fundamentals: A Description of Tennessee’s Economic Development Policies.”

In *The New Economic Role of American States: Strategies in a Competitive World Economy*, edited by R. Scott Fosler. New York: Oxford University Press, 1988, pp. 165–184.

“Assessing the Past and Looking Toward the Future.”

In *The New Economic Role of American States: Strategies in a Competitive World Economy*, edited by R. Scott Fosler. New York: Oxford University Press, 1988, pp. 185–200.

“A Framework for Evaluating Government Neighborhood Programs.”

In *Housing Dynamics and Neighborhood Change*, edited by George S. Tolley and William B. Shear. Studies in Urban and Resource Economics, Blackstone Books, 1986, pp. 190–223.

JOURNAL ARTICLES

“The Effects of the Kalamazoo Promise Scholarship on College Enrollment and Completion.” (with Brad Hershbein and Marta Lachowska) *Journal of Human*

Resources, 56(1): 269–310. (Published ahead of print, May 6, 2019, doi: 10.3368/jhr.56.1.0416-7824R4)

“Using Place-Based Jobs Policies to Help Distressed Communities.” *Journal of Economic Perspectives*, 34(3) (2020): 99–127. <https://doi.org/10.1257/jep.34.3.99>

* [“Smart Place-Based Policies Can Improve Local Labor Markets.”](#) *Journal of Policy Analysis and Management*, 39 (3) (2020): 844–851. <https://doi.org/10.1002/pam.22224>

* [“Targeting Jobs Toward the People Who Need Them.”](#) *Journal of Policy Analysis and Management*, 39 (3) (2020): 854–857. <https://doi.org/10.1002/pam.22226>

*Note: These two articles are part of a [Point/Counterpoint forum with David Neumark](#) of the University of California at Irvine, edited by Paul Decker of the *Journal of Policy Analysis and Management*.

[“Investments Needed to Help Localities Recover From Pandemic.”](#) *Virginia Economic Review*, (Second Quarter) (2020): 54.

[“The Merits of Universal Scholarships: Benefit-Cost Evidence from the Kalamazoo Promise.”](#) *Journal of Benefit-Cost Analysis* 7(3) (2016): 400–433. <https://doi.org/10.1017/bca.2016.22>. (with Brad Hershbein and Marta Lachowska)

[“How Effects of Local Labor Demand Shocks Vary with the Initial Local Unemployment Rate.”](#) *Growth and Change* 46(4) (2015): 329–337. doi: 10.1111/grow.12101.

[“The Social Value of Job Loss and Its Effect on the Costs of U.S. Environmental Regulations.”](#) *Review of Environmental Economics and Policy* 9(2) (Summer 2015): 179–197. doi: 10.1093/reep/rev002.

[“Simulating the Effects of the Tax Credit Program of the Michigan Economic Growth Authority on Job Creation and Fiscal Benefits.”](#) *Economic Development Quarterly* 28(4) (2014): 314–327 (with George Erickcek).

[“The Kalamazoo Promise Scholarship.”](#) *Education Next* 14(2) (Spring 2014): 72–78 (with Marta Lachowska).

[“The Impact of Marginal Business Taxes on State Manufacturing.”](#) *Journal of Regional Science* 53(4) (October 2013): 557–582. (with Richard Funderburg, Alan H. Peters, and Peter S. Fisher).

[“The Future of State and Local Economic Development Policy: What Research is Needed.”](#) *Growth and Change* 43(4) (December 2012): 545–562. Originally presented as the keynote address at the Southern Regional Science Association Annual Meetings, Charlotte, NC, March 23, 2012.

[“Earnings Benefits of Tulsa’s Pre-K Program for Different Income Groups.”](#) *Economics of Education Review* 31(6) (2012): 1143–1161 (with William Gormley and Shirley Adelstein). First released as Upjohn Institute Working Paper 11-176 [see Working Papers section].

[“Including Jobs in Benefit-Cost Analysis.”](#) *Annual Review of Resource Economics* 4: 55–73. 2012. First released as Upjohn Institute Working Paper No. 11-178 [see Working Papers section].

[“The Revitalization of Older Industrial Cities: A Review Essay of Retooling for Growth.”](#) *Growth and Change* 40(1) (March 2009): 1–29.

[“Comment on Edlin and Phelps: A Better Employer Wage Subsidy.”](#)

The Economists' Voice 6(9)(4) (September 2009): 1–2.

[“Michigan’s Economic Competitiveness and Public Policy.”](#)

State Tax Notes 42(5) (October 30, 2006): 297–319 (with George Erickcek, Wei-Jang Huang, and Brad Watts). First prepared as a report for the Michigan Economic Development Corporation, August 11, 2006 (with George Erickcek, Wei-Jang Huang, and Brad Watts) [see Reports section].

[“Increasing the Economic Development Benefits of Higher Education in Michigan.”](#)

Journal of Workforce Development 1(1) (September 2005): 19–28.

[“Solving the Problems of Economic Development Incentives.”](#)

Growth and Change 36(2) (Spring 2005): 139–166. Reprinted in *Reining in the Competition for Capital*, edited by Ann Markusen, Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2007, pp. 103–140 [see Chapters in Books section].

[Edited Transcript of Living Wage Conference Call, February 11, 2004.](#) *Economic Development Quarterly* 19(1) (February 2005): 103–116.

[“Thinking About Local Living Wage Requirements.”](#)

Urban Affairs Review 40(2), November 2004: 269–299.

[“The Perplexing Literature on Growth and Change.”](#)

The Review of Regional Studies 33(1) (2003): 1–16 (with Thomas P. Boehm and Alan M. Schlottmann).

[“Spillover Effects of Welfare Reforms in State Labor Markets.”](#)

Journal of Regional Science 42(4) (November 2002): 667–701.

[“Poverty, Jobs, and Subsidized Employment.”](#)

Challenge 45(3) (May-June 2002): 100–111.

[“Discussion \[of The Effects of State and Local Public Services on Economic Development by Ronald C. Fisher\].”](#)

[“Discussion \[of Taxation and Economic Development: The State of the Economic Literature by Michael Wasylenko\].”](#) *New England Economic Review* (March/April 1997): 67–71.

[“The Distributional Effects of Local Labor Demand and Industrial Mix: Estimates Using Individual Panel Data.”](#)

Journal of Urban Economics 40(2) (September 1996): 150–178.

[“Eight Issues for Policy Toward Economic Development Incentives.”](#)

The Region 10(2) (June 1996), pp. 43–46; and *Tax Notes* (July 1996), pp. 49–52. Paper originally prepared for 1996 conference, “The Economic War Among the States,” sponsored by Minnesota Public Radio and the Ford Foundation held in Washington, DC on May 21–22. Reprinted in September 1999 issue of *Economic Development*, a Quarterly Newsletter for Economic Developers.

“Jobs, Productivity, and Local Economic Development: What Implications Does Economic Research Have for the Role of Government?”

National Tax Journal 47(4) (December 1994): 847–861. Reprinted in *Tax Policy in the Real World*, edited by Joel Slemrod, Cambridge University Press, 1999, pp. 269–283; and in *Readings in Urban Economics: Issues and Public Policy*, edited by Robert W. Wassmer. Malden, MA: Blackwell Publishers, 2000, pp. 153–168 [see Chapters in Books section].

“The Effects of Metropolitan Job Growth on the Size Distribution of Family Income.”

Journal of Regional Science 4(4) (November 1994): 483–501.

“What Should the Federal Government Be Doing About Urban Economic Development?”

Cityscape: A Journal of Policy Development and Research 1(1) (August 1994): 267–291.

“Better Evaluation Is Needed for Economic Development Programs to Thrive.”

Economic Development Quarterly 8 (May 1994): 99–106.

“Who Benefits from Local Job Growth: Migrants or the Original Residents?”

Regional Studies 27(4) (September 1993): 297–311.

“Maximum Score Estimates of the Determinants of Residential Mobility: Implications for the Value of Residential Attachment and Neighborhood Amenities.”

Journal of Urban Economics 32 (September 1992): 233–256 (with John Scott Butler and Jin-Tan Liu).

“The Effects of State and Local Taxes on Economic Development: A Review of Recent Research.”

Economic Development Quarterly 6(1) (February 1992): 102–110.

“The Market Failure Approach to Regional Economic Development Policy.”

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“Forum [Discussion of “Product Development Corporations and State Economic Development: The Importance of R&D Spillovers.” by Peter S. Fisher].”

Economic Development Quarterly 3 (November 1989): 327–328.

“Small Business Start-Ups in the United States: Estimates of the Effects of Characteristics of States.”

Southern Economic Journal 55(4) (April 1989): 1004–1018. Reprinted in *Entrepreneurship: Critical Perspectives on Business and Management*, edited by Norris Kreuger. London: Routledge, 2002, pp. 191–210 [see Chapters in Books section].

“The Effects of Environmental Regulation on Business Location in the United States.”

Growth and Change 19(3) (Summer 1988): 22–44. Later published in *Economic Costs and Consequences of Environmental Regulation*, edited by Wayne B. Gray. England: Ashgate/Dartmouth Publishing Company, 2002, pp. 129–151 [see Chapters in Books section].

“Measuring the Benefits of Amenity Improvements in Hedonic Price Models.”

Land Economics 64(2) (May 1988): 172–183. Reprinted in *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling. Ashgate Publishing, Ltd., 2008 [see Chapters in Books section] and in *Applied Welfare Economics*, edited by Richard E. Just, Darrell L. Hueth, and Andrew Schmitz. Northampton, MA: Edward Elgar Publishing, Inc., 2008, pp. 643–654 [see Chapters in Books section].

“Evaluating the Benefits of Non-Marginal Reductions in Pollution Using Information on Defensive Expenditures.”

In *Journal of Environmental Economics and Management* 15(1) (March 1988): 111–127. Later reprinted in *Revealed Preference Approaches to Environmental Valuation*, Vol. 2, edited by Joseph Herriges and Catherine L. Kling. Burlington, VT: Ashgate Publishing, Ltd., 2008, pp. 459–475 [see Chapters in Books section].

“Options for a State Economic Development Strategy.”

In *Business Perspectives*, Bureau of Business and Economic Research, Memphis State University, January 1988, pp. 14–15.

[“Saturn and State Economic Development.”](#)

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“The Estimation of Demand Parameters in Hedonic Price Models.”

Journal of Political Economy 95(1) (February 1987): 81–88

“Estimating Hedonic Demand Parameters with Single Market Data: The Problems Caused by Unobserved Tastes.”

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“Neighborhood Revitalization's Effects on Tenants and the Benefit-Cost Analysis of Government Neighborhood Programs.”

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“Business Location Decisions in the United States: Estimates of the Effects of Unionization, Taxes, and Other Characteristics of States.”

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REPORTS

[Helping America’s Distressed Communities Recover from the COVID-19 Recession and Achieve Long-Term Prosperity.](#) Washington, DC: Brookings, Metropolitan Policy Program, September 2020.
<https://www.brookings.edu/series/brookings-metro-covid-19-analysis/>

[Bringing Jobs to People: Improving Local Economic Development Policies.](#) Policy Paper No. 2020-023. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, August 2020. https://research.upjohn.org/up_policypapers/23/

[Bringing Jobs to People: Improving Local Economic Development Policies.](#) Washington, DC: The Aspen Institute, Economics Strategy Group, August 2020.

[Stimulus Steps the U.S. Should Take to Reduce Regional Economic Damages from the COVID-19 Recession.](#) (with Brad Hershbein, Mark Muro, and Bryan A. Stuart)

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[Investing in Community: A Playbook for Connecting Economic and Skills Development.](#)

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2020. (With Michelle Miller-Adams, Brad Hershbein, Bridget F. Timmeney, Amy Meyers, and Lee Adams.)

[Michigan Business Development Program Effectiveness Study.](#)

Prepared for the Michigan Economic Development Corporation, 2019. (With Jim Robey, Claudette Robey, Brian Pittelko, Nathan Southerland, Ken Poole, (Project Principal), Ellen Harpel, (Project Manager), Cathy Katona, Jaleel Reed, Mereb Hagos, Lee Winkler, and Allison Forbes.)

[Costs and Benefits of a Revised Foxconn Project.](#)

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, 2019.

[Building Shared Prosperity: How Communities Can Create Good Jobs for All.](#)

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[Helping Manufacturing-Intensive Communities: What Works?](#)

Report published by Center on Budget and Policy Priorities, May 2018. Shorter and less technical version of Upjohn Technical Report 18-035.

[What Works to Help Manufacturing-Intensive Local Economies?](#)

Technical Report 18-035. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, May 2018.

[Who Benefits from Economic Development Incentives? How Incentive Effects on Local Incomes and the Income Distribution Vary with Different Assumptions about Incentive Policy and the Local Economy.](#)

Technical Report 18-034. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, March 2018.

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[Bringing Jobs to People: How Federal Policy Can Target Job Creation for Economically Distressed Areas.](#)

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[The Kalamazoo Promise, and Enrollment and Achievement Trends in Kalamazoo Public Schools.](#)

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[Not All Job Creation Tax Credits Are Created Equal.](#)

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[The Job Creation Tax Credit: Dismal Projections for Employment Call for A Quick, Efficient, and Effective Response.](#)

Washington, DC: Economic Policy Institute, Brief Paper #248, October 2009 (with John H. Bishop).

[The Local Economic Impact of 'Eds & Meds': How Policies to Expand Universities and Hospitals Affect Metropolitan Economies.](#)

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Summary of Research Results for Summer Reading Program.

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[Michigan's Fiscal Future.](#)

Citizens Research Council of Michigan Report No. 349, May 2008. Livonia, MI: Citizens Research Council of Michigan (with George Erickcek, Citizens Research Council of Michigan, and W.E. Upjohn Institute for Employment Research).

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The Effect of Business Cycles on the Performance of Workforce Programs. Ford Foundation Sponsored Workshop on Low-wage Workers held in New York, NY July 20, 2009 (with Randall W. Eberts and Wei-Jang Huang).

[An Alternative Pathway to a High School Diploma is Needed](#)

Testimony before the House Education Committee, Michigan House of Representatives, July 15, 2009 (with Kevin Hollenbeck).

[Some Effects of Higher School Quality on the Michigan Economy](#)

Testimony before Michigan House Education Committee, November 2008.

[The U.S. Economic Crisis and a Revised New Jobs Tax Credit](#)

Policy Paper No. 2008-003. Kalamazoo, MI: W.E. Upjohn Institute for Employment Research. October 2008. <https://doi.org/10.17848/pol2008-003>

[Impacts of the Kalamazoo Promise](#)

Testimony for the Education Committee, Michigan House of Representatives, November 27, 2007

[Higher Education, The Health Care Industry and Metropolitan Regional Economic Development: What Can “Eds & Meds” Do for the Economic Fortunes of a Metro Area’s Residents?](#)

Presented at “Conference on Urban and Regional Policy Effects,” sponsored by George Washington University Institute of Public Policy and School of Public Policy and Administration, the Brookings Institution, and the Urban Institute held in Washington, DC, March 29–30, 2007.

[How Do the Effects of Local Growth on Employment Rates Vary With Initial Labor Market Conditions?](#)

32nd Annual Association for Public Policy Analysis and Management (APPAM) Conference held in Madison, WI, November 2-4, 2006; Later published as Upjohn Institute Working Paper No. 09-148 [see Working Paper section].

[Graduation Requirements, Skills, Postsecondary Education, and the Michigan Economy](#)

Testimony presented to the Michigan Senate Education Committee, February 20, 2006 (with Kevin Hollenbeck).

[Michigan’s Business Taxes and Economic Development: Possible Reforms](#)

Testimony prepared for the Tax Restructuring Subcommittee, Tax Policy Committee, Michigan House of Representatives, February 14, 2006.

[Regression Approach to Adjust WIA Performance Standards](#)

Kalamazoo, MI: W.E. Upjohn Institute for Employment Research, July 13, 2004 (with Randall Eberts and Ken Kline).

[Michigan's Economic Development Policies](#)

Testimony before the Joint Committee on Business Competitiveness, Michigan Legislature, May 5, 2003 (with George Erickcek).

[Question – What Can be Done to Promote Inner City Development? Answer – Focus on Labor Demand Policies to Increase Employment of the Poor](#)

Testimony before the U.S. Department of Treasury, Washington, DC, November 22, 1996.

[Comments on Papers by Michael Wasylenko and Ronald Fisher](#)

Presented at the symposium on “The Effects of State and Local Policies on Economic Development” held in Boston, MA, November 8, 1996.

[Good Jobs, Bad Jobs: The Long-Run Implications of Employment at Different Wage Rates for the Disadvantaged](#)

42nd North American Meetings of the Regional Science Association International held in Cincinnati, OH, November 11, 1995.

[Taxes and Local Economic Development: What Do We Know and What Can We Know?](#)

87th Annual Conference on Taxation held in Charleston, SC, November 13-15, 1994. Published in *Proceedings of the Eighty-Seventh Annual Conference on Taxation*. Washington, DC: National Tax Association, 1995, pp. 102–106.

[Subsidizing Increased Employment for the Urban Poor: What Labor Market Problems Might Justify It?](#)

41st North American Meetings of the Regional Science Association International held in Niagara Falls, Ontario, Canada, November 18, 1994.

Does the Federal Government Have a Role in the Evolution of State and Local Economic Development Programs?

Business Outlook for West Michigan 9(3) (Spring 1993): 1–6.

Kalamazoo County's Economic Outlook: 1991 and Beyond

Fetzer Business Development Center, Western Michigan University, Kalamazoo, Michigan, January 31, 1991.

The Effects of State and Local Government Policies on the Start-Up of Small Businesses

79th Annual Conference on Taxation held in Hartford, CT, November 9–12, 1986. Published in *Proceedings of the Seventy-Ninth Annual Conference on Taxation*, National Tax Association, 1987, pp. 25–33.

The Economic Development Challenges Facing Tennessee

In *State Economic Development Policies: What Works?* Conference proceedings published by Vanderbilt Institute for Public Policy Studies, 1988.

ACADEMIC HONORS, GRANTS AND ACTIVITIES

2020–2023 Grant from Smith Richardson Foundation to identify more- and less-successful “commuting zones” in improving local labor market outcomes for diverse groups from the business cycle peak of 2000 to the peak of 2007 and from the peak of 2007 to present.

2020–2022	Grant from The Pew Charitable Trusts to help state and local governments improve on possible ways to improve their economic development strategies.
2020–2021	Grant from The Aspen Institute to produce a policy memo that summarizes relevant facts and trends about the disparities across local labor markets in the United States.
2020	Grant from The Brookings Institution to develop a brief on the concept of countering regional divergence with federal “block grants” tied to federal distress measures, focusing on the “second” cohort of middle-sized, middle-performing metros that would fail after 50 or so most dynamic non-superstar metros.
2017	Grant from Center on Budget and Priorities (CBPP) to research ways to rebuild the manufacturing base and/or increase labor demand in areas where manufacturing has been hard hit.
2016–2018	Grant from Pew Charitable Trusts for research into the effectiveness of tax incentives and the development of an incentives database.
2015	Grant from Center for Regional Economic Competitiveness to prepare and hold a training event in Washington, DC entitled “Workshop on Incentive Return on Investment” on September 9-10, 2015.
2014–2015	Grant from Russell Sage Foundation for research on how state and local preschool programs affect later outcomes for children (with Brad Hershbein).
2012–2014	Grant from Pew Center on the States for research on economic development incentives and local industry employment trends.
2012	Grant from U.S. Environmental Protection Agency to research how costs of job loss affect environmental benefit-cost analysis.
2008–2010	(With Peter Fisher, Allan Peters, and Rich Funderberg) Grant from National Science Foundation to do research on “The Impact of State and Local Taxes on Growth Using Improved Tax Measures.”
2008–	National Advisory Board, Center on Local, State, and Urban Affairs, Gerald R. Ford School of Public Policy, University of Michigan.
2007–2008	Grant from Partnership for America’s Economic Success to do research on early childhood programs and economic development.
2006–2008	A Database for Measuring Industrial and Occupational Strengths and Potential in Michigan’s Economic Regions, Michigan Economic Development Corporation.
2006	Grant from Michigan Economic Development Corporation to do research on Michigan’s economic competitiveness.
2005–2006	Grant from Committee for Economic Development to research and write report on preschool education as an economic development program.
2003–	Contract from U.S. Department of Labor and Michigan Department of Labor and Economic Growth to develop performance standards adjustment system for workforce programs.

- 2003– Research Affiliate, Rural Poverty Research Center, University of Missouri and Oregon State University.
- 2002– Research Affiliate, National Poverty Center, University of Michigan.
- 2001– Co-Editor, *Economic Development Quarterly*.
- 1998– Editorial Board, *Growth and Change*.
- 1996–1998 Grant from Russell Sage Foundation and Rockefeller Foundation for book, “Jobs for the Poor: Can Labor Demand Policies Help?”
- April–June 1995 Contract from Minnesota Department of Human Services for report on performance indicators in welfare-to-work programs.
- Summer–Fall 1994 Grant from U.S. Department of Housing and Urban Development for paper on urban economic development.
- 1991–1993 Grant from National Science Foundation for research on effects of MSA labor demand on whether individuals escape or enter poverty.
- 1992– Editorial Board, International Regional Science Review.
- 1991–1992 Grant from U.S. Economic Development Administration for report on effects of economic development on black poverty.
- 1991–1992 Grant from Economic Policy Institute for report on effects of public services on regional economic development.
- 1991– Board of Associate Editors, *Journal of Regional Science*.
- 1991– Editorial Board, *The Review of Regional Studies*.
- 1988–1989 Grant from W. E. Upjohn Institute for Employment Research for monograph on distributional effects of local economic development policies.
- Fall 1987 Grant from Tennessee State Planning Office for report analyzing policy options for Tennessee’s economic development strategy.
- Summer 1987 Grant from Chattanooga Neighborhood Enterprise for report outlining revenue options for a housing trust fund for Chattanooga.
- 1985–1987 NSF Grant for research on the effects of state government policies on the growth of new small businesses.
- 1985–1986 Grant from Committee for Economic Development for report on Tennessee's economic development.
- 1981–1982 Awarded dissertation grant by U.S. Dept. of Housing and Urban Development.
- 1978–1981 NSF Fellow.
- 1972 Graduated from Yale University magna cum laude, with distinction in the major. National Merit Scholar.

SERVICE ACTIVITIES

2010–	Member of Board of Directors, KCReady4s (Kalamazoo County initiative to promote universal preschool education in Kalamazoo County); Vice President of Board, 2014–2020; Secretary, 2020-2021
2008–2009	Co-chair, Student Assignment Committee (Redistricting Committee for Kalamazoo Public Schools).
January–May 2008	Co-chair, Citizens for KPS (committee that helped organize support for May 2008 enhancement millage).
2000–2008	School Board, Kalamazoo Public Schools: Member, 2000–2008; Vice-President, 2004–2005; President, 2005–2006.
1996–1997	Member, Strategic Planning Team, Kalamazoo Public Schools.
1996–1997	Member, Healthy Futures Collaborative Council, Kalamazoo County.
1994–1996	Chairperson, Committee on School-Based Decision-Making, Kalamazoo Public Schools.
1992–1997	President, Lincoln School / Community Advisory Council.
1993–1996	Member, Steering Committee, District-wide School Improvement Team for Kalamazoo Public Schools.
1995–2000	Coach: AYSO Soccer, 1995–2000; YMCA Basketball, 1996–1997.
1987–1989	Associate Director of Center for Regional Growth and Governance, Vanderbilt Institute for Public Policy Studies.
1987–1989	Member, Vanderbilt Faculty Senate.
1987–1988	Member, Governor’s Task Force on an Economic Development Strategy for Tennessee.
1987–1988	Member, Governor’s Task Force on Housing, State of Tennessee.
1986–1987	Chairperson, Noise Concerns Subcommittee, Mayor’s Airport Expansion Task Force, Nashville, TN.
April 1987	Testimony on “Economic Development in the Southeast U.S.” before the Select Committee on Children, Youth and Families, U.S. House of Representatives.
1985–1987	Board Member and Director of Community Development, Lockeland Springs Neighborhood Association.